



Todd Cowles  
Trend Control Systems  
[todd.cowles@trendcontrols.com](mailto:todd.cowles@trendcontrols.com)  
425.897.3918

**For Immediate Release:**

## **Trend's IQeco Unitary Controller is Flexible, Cost Effective Solution for Top-to-Bottom BACnet Systems of Any Size**

**Redmond, WA (October 13, 2010)**—Trend Control Systems USA ([www.trend-americas.com](http://www.trend-americas.com)) today debuted IQeco, its BACnet®-based unitary controller that is available with an optional actuator and pressure sensor for use as a VAV controller. The VAV versions come with a pre-loaded strategy; however, all IQeco products are fully programmable with the Trend system engineering tool (SET). With a maximum of 17 universal inputs, digital outputs and analog outputs, the IQeco cost effectively picks up the point count for any sized installation. The IQeco release includes Trend's IQ3xact BACnet interface node controller (BINC), which provides an interface between an MS/TP trunk with IQeco controllers and the rest of a Trend building management system (BMS). The IQ3xact BINC offers read/write capability to Trend's front end software, log retrieval, alarm delivery, and strategy and firmware downloads. It also consumes significantly less power so owners can save on operating costs.

"Working together, the IQeco controller and the IQ3xact BINC provide an extremely flexible combination of point counts and functionality for any building, regardless of its size and purpose," said Gene Jarvi, Trend's product marketing manager. "The IQeco naturally slips into Trend's existing portfolio of solutions that enable users to easily execute controls strategies that leverage existing investments, and generate optimal building performance and energy savings."

In addition to three versions of the IQeco unitary controller and two versions of the IQ3xact node controller, the IQeco system release includes a version update to 963 Supervisor, Trend's intuitive, real-time user interface for the BMS that enables users to monitor equipment or building services and change the way the building is controlled through the 963 graphical display.

The IQeco and IQ3xact controllers are available through authorized Trend Technology Centers (TTCs). For product ordering and technical information, contact your local Trend TTC, call Trend at 425.897.3900 or visit [www.trend-americas.com](http://www.trend-americas.com).

### **About Trend Control Systems**

For more than 30 years, Trend Control Systems ([www.trend-americas.com](http://www.trend-americas.com)) has offered reliable, easy-to-use products that support the life of any building and reduce life-cycle costs. With a worldwide distribution and support network in more than 50 countries, Trend solutions easily integrate into other building systems, including lighting, fire and security/access. Trend Control Systems products include IQ, IQ3xcite and IQ3xtend. For more information, visit [www.trend-americas.com](http://www.trend-americas.com).

###